

12948

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PREPARED AND DISSEMINATED BY CENTRAL INTELLIGENCE AGENCY		25X1A2g	
COUNTRY Yugoslavia	REPORT NO. [REDACTED]		
SUBJECT Establishment by Hemotehna of Special Air and Navy Division/Interest in Handling US Exports to Greece and Turkey	DATE DISTRIBUTED 19 May 55		
PLACE ACQUIRED (By source) --		NO. OF PAGES 2	NO. OF ENCLS.
DATE ACQUIRED (By source) 10 Jan 55		SUPPLEMENT TO REPORT #	
DATE OF INFORMATION (Date or dates, on or between which, events or conditions described in report existed) 10 Jan 55		RESPONSIVE TO	
SOURCE		OO/C-	
THIS IS UNEVALUATED INFORMATION			
[REDACTED]			
<p>1. We are glad to inform you that our company, Hemotehna, which deals with leading foreign manufacturers, has organized a special division for air and navy. The main occupation of this division will be the importation of the whole range of materials designed for aviation and, to some extent, for naval vessels. We will be interested in the following items:</p> <p>Aircraft and spare parts</p> <p>Engines and spare parts</p> <p>Aggregates, compressor, tires, propellers</p> <p>Electric apparatus</p> <p>Wireless equipment</p> <p>Navigation instruments</p> <p>Radar and searching equipment</p> <p>Testing equipment</p> <p>Parachutes</p> <p>Rescue belts and other rescue equipment</p> <p>Avio-tires [sic]</p> <p>Oxygen containers</p> <p>Raw materials for aircraft construction and maintenance</p> <p>Tools</p> <p>Aircraft maintenance ground equipment</p> <p>Starter equipment</p> <p>Tank vehicles</p> <p>Cranes</p>			
<p>JUN 2 - 1955</p> <p>This unevaluated information is supplied for the possible interest of your analysts. It does not warrant dissemination by OO-B report.</p>			

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Workshop equipment

Airport equipment

Lighting equipment for night takeoff and landing, and
fire extinguishing equipment

2. After a careful study of the US aircraft market, we concluded that your company might become one of our principal suppliers provided, of course, that your products, prices, and terms are competitive. Being well acquainted with the needs of our market, we are certain that these needs go far beyond your own beliefs and suppositions.
3. We are also willing, and in a position, to introduce your aircraft not only into the Yugoslav market but also into neighboring countries through the Balkan Agreement between us, Greece, and Turkey. We believe we have all the necessary qualifications for this - common mentality of the Balkan peoples, religion etc. Propinquity itself provides servicing and performance guarantees. We would like to draw your attention to the fact that our company is the only one of its kind in the country.
4. We believe that the importance of the business we might do calls for discussions with your representatives either here in our country or through a delegate whom we could send to the US. We would like to know what products you can provide and whether you are willing to trust us to serve your interests in Yugoslavia and in our neighboring countries....

-end-

TYPE ACT-DATE INFO-TFR-DATE AREA

trade co.
30-46.4

178 Yugo

— 55 —

31.1, 27.1 Belgrade

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